



OIL TERMINALS AND TRANSPORTATION SESSION SEPTEMBER 6 - OCTOBER 4, 2003

SCOPE AND MISSION

The Special American Business Internship Training (SABIT) Oil Terminals and Transportation session is designed to provide 18 mid-to-senior level oil and gas managers from Eurasia for one month of hands-on technical training in U.S. oil and gas transportation solutions, new technology and innovations, and strategic planning and project development. The 18 delegates, screened and selected by the U.S. Department of Commerce, will represent the major oil and gas companies from the former Soviet countries in Eurasia.

The goal of the program is for these managers and to return home after the training with the management and technical skills necessary to increase efficiency and implement reforms in their companies. With new ideas and contacts, SABIT delegates can promote a stable environment for investment and business development by observing American innovations in oil and gas transportation and at the same time make valuable contacts.

BENEFITS OF PARTICIPATION

This is an unique opportunity for U.S. oil and gas companies to meet with their counterparts to gain a greater understanding of Eurasian trends in energy transportation. For companies that are not currently active in the region, the program will enable them to learn about potential opportunities in Eurasia and establish valuable industry contacts.

SABIT is currently looking for U.S. hosts to provide training for a few hours or for an entire day at their in-house facilities in topics such as terminal design and construction, terminal operation, pipeline design and construction, and environmental action. Be sure to download the detailed list of topics that identify the delegates' training needs.

SESSION STRUCTURE

This program will begin with a one-week orientation in Washington, DC providing business plan training and cross-cultural negotiation strategies, in addition to visiting relevant government agencies and private organizations. The delegation is tentatively expected to travel to locations in Maryland, New Jersey, Louisiana, and the metropolitan areas of Houston, Texas for technical training from U.S. energy companies.

COSTS OF PARTICIPATION

SABIT will cover the majority of program costs for all delegates, including round-trip airfare to the United States, all U.S. domestic air travel, housing, insurance, per diem for meals and incidentals, and interpreters to travel with each group. In turn, U.S. host organizations are asked to cover all costs of the training.

FOR MORE INFORMATION

To learn more about this session and the associated networking event, please contact SABIT Program Recruiter Benjamin Chapman. Also be sure to log onto our website to learn more about this SABIT session and the SABIT program!

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